



WELCOME TO THE  
ONE WORLD SHOP

# Annual Report

2015-16

# Report from the Chair

It has been a remarkable year of change and upheaval at the One World Shop, characterised by the move from our premises at St John's Church, Princes Street to the new location at 25 Nicolson Square. The move was necessitated by the re-development of the undercroft at St John's Church; planned to start in November 2015 and be completed by July 2017. After months of searching we were pleased to find a new space at the City of Edinburgh Methodist Church. **We have leased part of their basement area for 2 years until October 2017.** The refurbishment and re-fitting of the premises, which was formerly a café, into an attractive new shop, stockroom and office took 5 weeks and cost £15,000. A big fundraising effort was made to help cover the costs of the move and approximately **£20,000 was raised**; we are very appreciative of the generous help and donations of many supporters and friends. The move took one week to complete and the **new shop opened on 12<sup>th</sup> October 2015.**

After slow sales to begin with, the shop has gradually gained momentum but with fewer tourists in the area we need to find new customers to fill that space, especially during the summer and the Edinburgh Festival. Sales during the year **decreased by 11%** but we made an **overall surplus of £6,846.** Total shop sales were £195,031.

## LET TOYS BE TOYS

We were awarded the Good Practice Award from Let Toys be Toys. This award recognises our non gender specific approach to toys and baby clothes.



The staff in the City of Edinburgh Methodist Church & the Well Cafe have been very supportive of our move



Suzanne travelled up from Traidcraft in Gateshead to help unpack the shop



Sue on her annual visit to the Birmingham Trade Show



We welcomed Catja Kaloudis from Fairtrade Sweden at our Student Night event in October



Lorna showing off the new fundraising People Before Profit t-shirt - available to buy!



Luz Marina from Colombia gave a talk about Fair Trade Coffee Production back in March

# OTHER ACTIVITIES

\* Zoe Anderson joined us over the summer thanks to the **Third Sector Internship Scotland** project. She did an amazing job of running our festival marquee and has continued to support us while she is back at university.



\* We benefited from the **SCVO Community Jobs Fund** and enjoyed having **Patrick Jamieson** work with us for 6 months. He helped us considerably during the move and has now moved on to further education.

\* Another fantastic **Fairtrade Fortnight** which included welcoming former sweatshop worker **Pamela L'Intellegent** from Mauritius to talk on how her life changed when she started working in a Fair Trade textile factory.



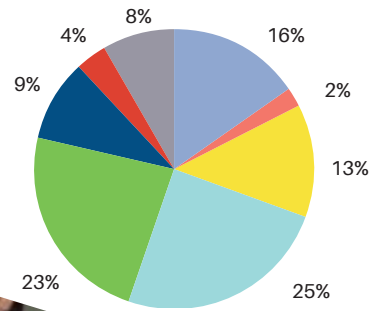
# GOING FORWARD

Increasing awareness of the new location is our priority alongside growing sales in the shop and on the website. We have been working hard to strengthen our partnerships with staff and students of **Edinburgh University**, as well as creating links with our new local **schools** and **faith groups**. This will be one of the focus points for us after the summer. The success of our **events and talks in the shop** has been really encouraging so we will be developing a regular programme.

We have new challenges to face when we lose **two key staff** this year; **Sue Muir** (Shop Manager and Buyer) and **John Gordon** (Assistant Shop Manager) are moving on to new directions. Both have contributed immeasurably to the success of the One World Shop and will be hard to replace.

## CEREMONY

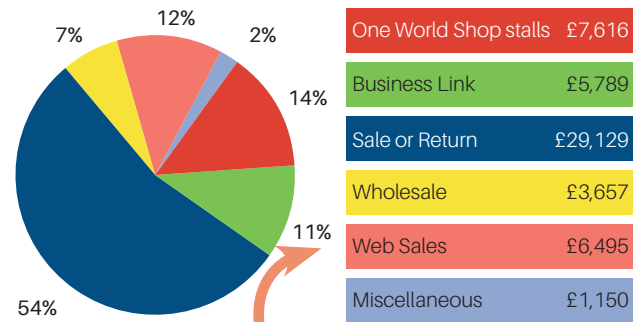
Our grand opening was a great success. The ceremony was marked by the Lord Provost and MSP Sarah Boyack planting a tree in the church garden



Clothing & Accessories	£38,140	Home & Garden	£57,705
Books & CDs	£5,494	Jewellery	£23,040
Drinks	£31,592	Kids	£8,687
Food	£60,887	Stationery	£20,187

\* misc non-stock sales of £3,135 not included

## NON SHOP SALES



400% increase

Join us online, search for **One World Shop**



www.oneworldshop.co.uk

## **STAFF 2015-16**

Office: Rachel Farey, Lorna Kelly / Shop: Sue Muir, John Gordon, Kavita Lal, Moira Pattinson, Claire Hutchins / Funded Positions: Zoe Anderson, Patrick Jamieson, and Ryan McKenzie

## **THANK YOU TO ALL OF OUR VOLUNTEERS IN 2015-16**

Evelyn Irvine, Marion McGill, Eric Osborne, Winnie Wood, Joyce Palmer, Charlotte Richardson, Angela Lioia, Steve Copland, Claire Hutchins, Margot Hudson, Claire Wilson, Anne Backhouse, Kenneth McLuskey, Mandy Burrell, Richard Hudson, Dora Zhang, Elaine Appleby, Christine McCormick, Pamela Jack, Belle Yeung, Ali Stevens, Beth Rutherford, Carla Micheli, Don Stubbings, Maria Oliveira, Katherine Calder, Stella Spencer, Gwenneth Williamson, Anna Watt, Heather Dickson, Anne Dufournier-Fontin, Francesco Kerr, Norman Chapakupaku, Donella Kirkland, David Chalmers, Rosemary Hayes-Milligan, Peter Hayes-Milligan, David Hayes-Milligan, Fiona O'Hara, Kendra Gracie, Heather Bradley, Jana Six, Victor Malanov, Grazia Esposito, Romy Hudson, Tom Noble, Alasdair Hope, Laura Sloan, Laura Kirkhouse and Hannah Tice

## **MANAGEMENT COMMITTEE 2015-16**

Calum Kennedy (Chair), Duncan Wallace (resigned 13/11/15), Angus Gray, Davina Shiell, Claire Hutchins (Volunteer rep), and Rachel Farey

## **SHOP & OFFICE**

### **One World Shop**

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One World Shop Ltd is a company limited by guarantee with charitable status

Registered office: 25 Nicolson Square, Edinburgh, EH8 9BX

Registered in Scotland SCO96025 VAT Registered 379985758 Scottish Charity SC003072

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