



ONE WORLD SHOP ANNUAL REPORT 2017



Achievement & Performance

Our first full year of trading at the spacious new location at Nicolson Square has been both challenging and enjoyable. We have spent time getting to know the area, attracting new customers, increasing awareness of the location and trying out a different range of products.

Our evening shop talks and activities have been particularly successful and well attended. Speakers from Ghana, Malawi, Uganda, Mauritius and India talked about how fair trade has impacted their lives so positively and gave us the full facts on the products we buy and sell. Our close partnership with the University of Edinburgh's Department of Social Responsibility and Sustainability has also proved valuable. All four student-focussed events were busy and helped increase our profile within the University with students and staff alike.

The area does not attract many tourists so, as expected, sales have decreased in comparison with our previous shop. Our turnover this year reached £212,064. Our loss of £10,613 includes £7,103 of depreciation on the costs of the fit-out of the new shop. Expenditure and staff costs decreased during the year as two of our long-term members of staff, Sue Muir and John Gordon moved on.

We are now in process of negotiating a new lease back at the refurbished premises at St John's Church on Princes Street. Our opening is planned for end Sept/early Oct 2017. The shop will be located where Henderson's café used to be. Fundraising will soon start afresh to raise money for the exciting new fit-out.

Our partnership with the City of Edinburgh Methodist Church (CEMC) continues to be very positive and their commitment to our vision is much appreciated. We are indebted to our staff, volunteers, members and customers who continue to support our mission to relieve poverty in the most disadvantaged communities of the world through fair trade.

Rachel Farey (Business Manager) & Davina Shiell (Chairperson)



The newly refurbished retail unit at St John's Church

Events & Speakers

Our collection of visitors and speakers this year have come from far and wide. Huge thanks to the following people who have come to speak at our events: African Connections Event: Joanna Stevenson & Paul (LifeStitches Uganda), Charlie Bevan (Scottish Malawi Partnership), Emma Picken (Be United), Wade Ball (JTS), Beata Skobodzinska (Just Festival); Sue Lavender & Allison Davies (Danusha); Fairtrade Fortnight 2017: Bijumon Kurion (Plantrich Agritech); Meet Malawi Event: Akuzike Kamwanja (Chifundo & Chanasa), Lesley Mann (Wool 'n' Wood); Fairtrade Bake Off: Linda (Kuapa Kokoo); Sophi Tranchell (CEO Divine Chocolate); Howard & Kenneth (Kilombero rice farmers from Karonga, Malawi); Worlds Away Exhibition Launch: Esther & Samuel (Kuapa Kokoo) (pictured here with our Shop Manager, Cam Ginty)

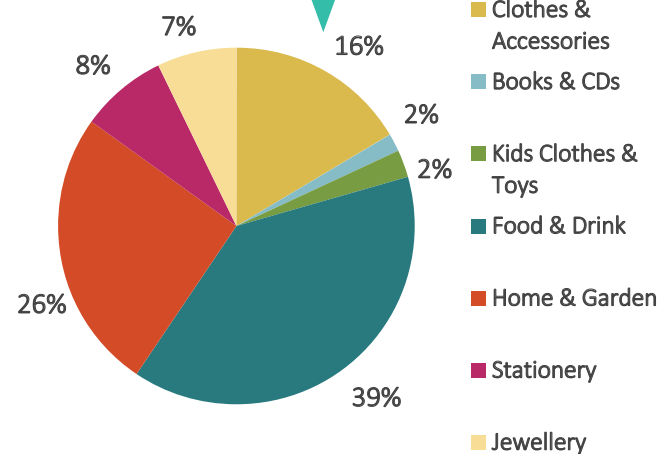


Warmest wishes and thanks to our Shop Manager who is leaving us in June

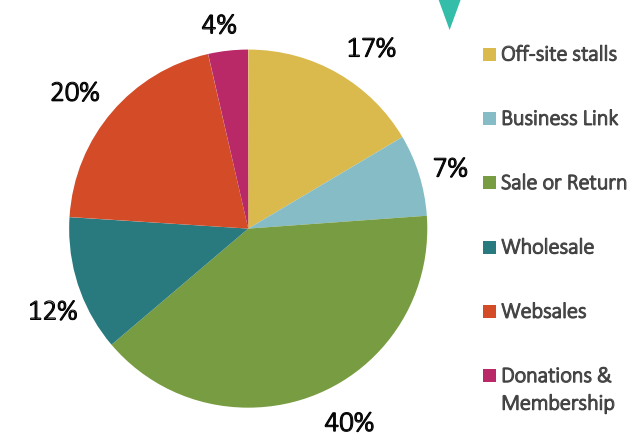
Sadly, I am leaving my role at the One World Shop. I want to thank everyone I've worked with during my time here - the staff and volunteers have been so welcoming and it's been a pleasure to get to know everyone. I've really felt part of the community and I look forward to seeing how the shop develops in the future. I will be back to visit regularly! - Cam Ginty, June 2017

Income streams & department sales

Shop Sales



Non Shop Income



For full details, please see our Accounts Summary



Management Committee 2016/17

Rachel Farey, Angus Gray (Resigned March 2017), Chris Horton, Claire Hutchins, Gilly McWhirter, Davina Shiell

Our Staff 2016/17

Rachel Farey, Lorna Kelly, Sue Muir, John Gordon, Camilla Ginty, Kavita Lal, Moira Pattinson, Claire Hutchins

Thank you to our volunteers in 2016/17

Anne Backhouse, Annie Bell, Heather Bradley, Mandy Burrell, Katherine Calder, Barbara Campbell, Angela Casey, David Chalmers, Steve Copland, Pelagie Couroyer, Grazia Esposito, Connor Fardell, Milly Hathaway, Eleanor Horton, Margot Hudson, Richard Hudson, Evelyn Irvine, Pamela Jack, Joyce Katsavras, Donna Lalonde, Angela Lioia, Imogen Lowe, Samantha Magor, Christine McCormick, Marion McGill, Kenneth McLusky, Carla Micheli, Martyna Miska, David Mitchell, Sue Muir, Isabelle Nettore, Beka Noble, Thomas Noble, Maria Oliveira, Eric Osbourne, Joyce Palmer, Charlotte Richardson, Dalia Rimkuniene, Amy Sanders, Neelam Singh, Janet Somerville, Stella Spencer, Mafe Suarez, Vicky Viola, Maeve Weldon, Gwenneth Williamson, Jodie Williamson, Claire Wilson, Winnie Wood, Belle Yeung, Dora Zhang

Shop & Office

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Accountant

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One World Shop Ltd is a company limited by guarantee with charitable status

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